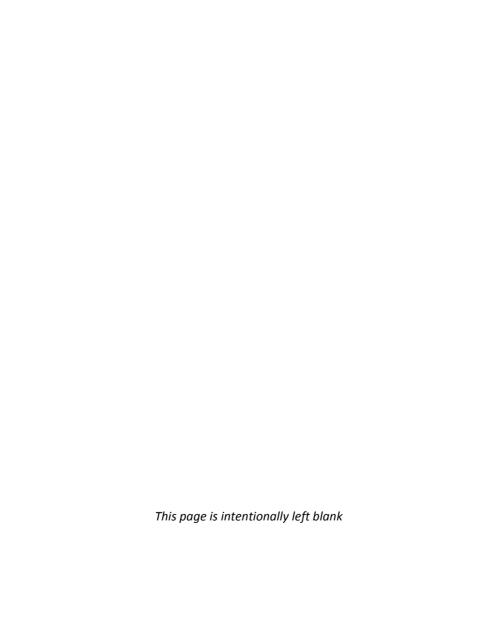
QUIT YOUR JOB
IN 10 DAYS

CONFIDENTIAL

A JOURNEY OF SELF-DISCOVERY

HANZFLORENTINO.COM



How to Quit Your Job in 10 Days

And Live the Life YOU Wanted

hanzflorentino.com

Ps. If you love your job.

Listen to my story.

Cause if you really do, you'll love it even more.

September 3, just another ordinary Thursday, in the middle of work, I stood up went to the computer, typed, printed, went to the sales office and submitted my resignation letter.

Everybody in the office laughed very hard and thought it was a joke. I laughed too. Hahahaha. But it was not. So they asked me to sit down, and challenged me, "Give us 10 reasons why you will resign!" And so, I told them the 10 reasons...on the spot!

But before that, let me tell you about me. I used supervise one whole floor in one of the biggest department stores in the city. I man 104 personnel, managed 2 of the major departments, 1 minor department, and 1 coffee shop.

For the past 10 months with them, I have improved the sales, reduced costumer complaints, boosted everybody's morale, has a wonderful career plan ahead of me and was earning equal rates of supervisors in top international companies. So why on mars am I resigning??

Starting today, for 10 days I will be sharing to you those powerful reasons that changed my life – not just for the better, but for the best.

See you at the top,

Hanz Florentino



"Yes it is possible to succeed without having a regular day job."

What is the difference between you and Bill Gates, Donald Trump, Steve Jobs, or Mark Zuckerberg? And note that we all have the same number of hours each day, the same set of body parts, and live in the same planet.

What? Inheritance? Economic State? Luck?

But in recent surveys, of all millionaires about two-thirds are self-employed the rest are movie stars, athletes or those inherited wealth. Interestingly, self-employed people make up less than 20 percent of the workforce but account for two-thirds of the millionaires. Also, three out of four who are self-employed consider themselves to be entrepreneurs.

So obvious difference is they are not employed.

They don't work for other people, but people work for them. Now, ask yourself, what's the difference between you and the owner of the company?

Wait, never ever say "because I'm not well off" or "I'm not just good enough" because you can google all those rags to riches story - people who started from nothing to greatness.

So the difference?

It's the will.
It's the reason.
If you are willing to live that same life you have right at this moment, or just better, that's cool.
But if you are willing to change that life and make it as mos exciting as it can be

I'm telling you, it's gonna be a lot of fun.

It's the desire

Day 2 I Hate Useless Routine



"I cannot see myself doing something over and over again everyday for the rest of my life especially those that I do not love "

Okay, here's a fun exercise. If you are still working on a company right now, try this, ask yourself this question in each and every task you are doing.

Every report you are writing.

That calculation you are working on.

That project you have been dying to finish.

"Why am I doing this?"

If you feel happy of what your answer, I'm happier for you.

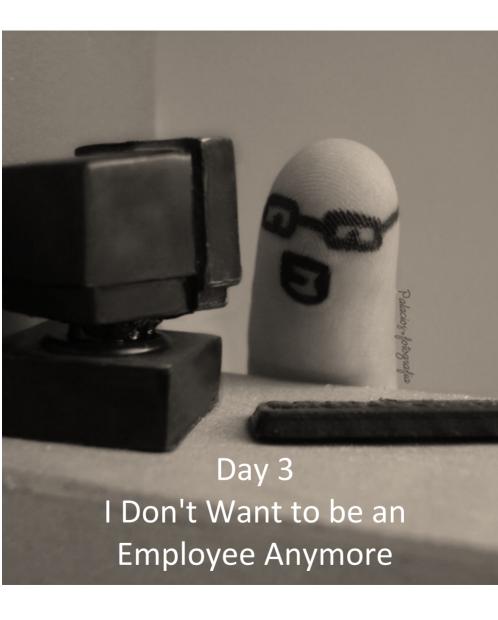
If not... tsk, tsk tsk.

When was the last time that you were paid for doing something you love to do?

Imagine doing something you really care about, something that drives you with so much passion and has so much value to you and to others. And here's the catch, you get paid for doing it! Wouldn't you want that?

And oh...

If a business idea popped out of your head right after reading this, tap yourself on the back fast learner!



"Running to work because I am already late is an insult to me"

Here's another exercise. Don't rise up immediately this morning, Take extra time rolling on the bed. Spend more water on the shower and savor the hot coffee over the morning news. And by all means, try to be late.

And when you reach the office, never ever run or walk fast.

Take your time.

Smile at the guard.

Observe others running in front of you.

Okay, here's the big question. Honestly ask yourself...

"How did it feel?"

Let me guess...guilty?

If yes, ask yourself, is your boss or your company worth being guilty for?

If they are worthy of that you being guilty of being late in seeing them, please give me their email ad for I would love to get to know them and learn on how great leaders they are.

And I strongly suggest that you start learning and imitating them, you'll need that on your journey.

However if you never felt guilty of running late on the job, you're on the right track!

Day 4 I Want Get Paid Based on My Results



Goodbye OT!

"offer"-time!

How many times did you do something on your job that is worth more than what you are currently paid for?

If you work for 8 hours, you get paid for 8 hours.

Okay.

If you work for 9 hours, with 1 hour "offer"-time, you get paid for 8 hours.

Bad

If you work only for 4 hours, and chitchat for 1 hour, arrange files for 1 hour, *Facebook* for 1 hour, and sleep for 1 hour, you still get paid for 8 hours.

Awesome.

That is if you still have that job.

You see the pattern? The employers pay your hours and not you as a person.

"But I work as a salesman; I get paid on commission basis! "

"But I have incentives if I do good!"

That is good. This is one reason, selling is still the best job in the world.

But unfortunately, your income stops when you close the sale. Right?

Wouldn't it be much better if you continue earning after moving heaven and earth just to close that one sale?

My friend, you are worth more than you can imagine.

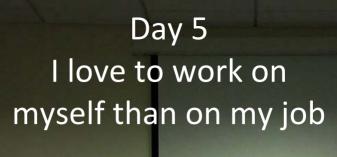
Honestly, the very thing that hinders us from increasing our value is the way we value ourselves.

Starting today, accept the fact that you are worth millions.

Bring this in mind, and you will begin to embrace your value and realize its best to get paid on your results, not on your hours.

PS

If you identified a one million-dollar business model in this piece, you're learning!





"I have a secret to tell you, for the past 2 years and 5 months on that job, never did I work for that company, I worked for myself."

This is one key aspect to succeed in life.

You need to work harder on yourself not on your job.

If you are still working right now, I suggest you start changing the reason you work.

Start to work not because you have to for salary sake, or for your employers to get richer every day, but start to work for yourself.

Why?

In a few weeks or even days you will be more productive, and you will have faster high quality results.

That's what happened to me.

That's the reason why I climb the career ladder so easily – in 2 years I was a supervisor and before I resigned I was offered a senior managerial position.

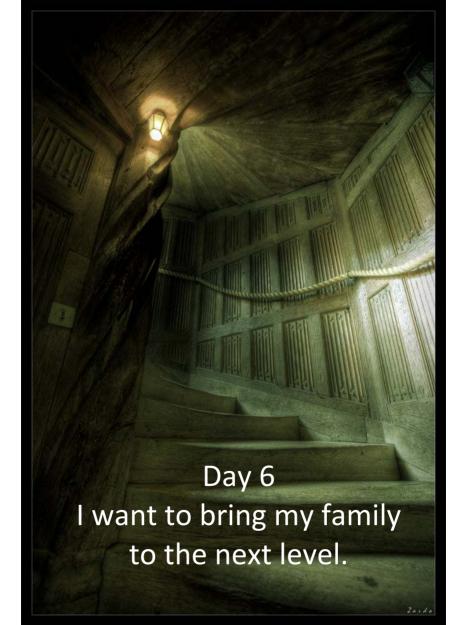
I grew.

Fast.

And unstoppable.

"Oh, c'mon, I thought you want us to quit our jobs."

Dear, you need those qualities to run YOUR OWN company!



All throughout my life, my family always has someone whom we can cling on to and ask for help.

The result: a nail and sleeping potentials.

We never really had enough reason to be successful.

It was always this, "Work hard, get enough money, work harder, get a house, work hardest, get promoted, work "harderest" and retire a rich regretful dying sickly person"

And we end up stuck in this cycle.

Your children too.

Then your grand children.

Is your family stuck in the same state for the living years of yours?

Does it have the same financial cycle and worrying the same problems year after year?

If not, you're such a lucky guy.

But if yes...quit.

Escape the cycle.

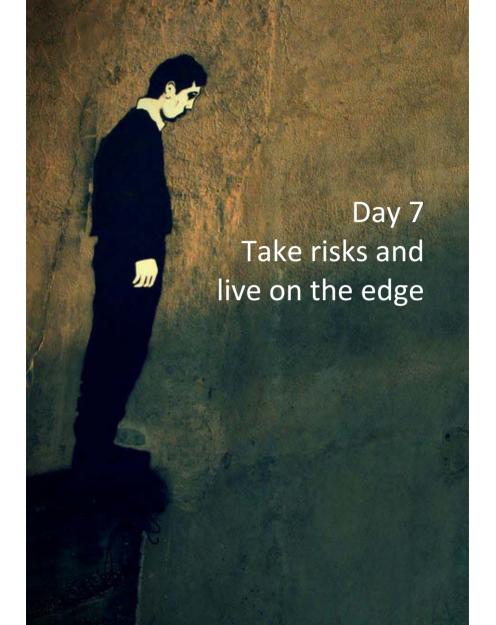
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Lose everything.

Why?

You will now have the most solid and undying reason why you should be successful.

You are now at the bottom, and there's no other way but to go up.



For some, what I did was stupid and fearful. But I won't be afraid anymore because I have nothing to lose.

Why is it that when people are on the edge, to their limits, that's when their very best shines bright?

The Beatles, Abraham Lincoln, Zig Ziglar, Anthony Robbins, Mahatma Ghandi, Oprah Winfrey, Mother Teresa, Bo Sanchez, Henry Sy, Nelson Mandela, and Bill Gates just to name a few.

It's like this.

Having your job puts you in the middle – as people would call it, "comfort zone"?

Wonder why you hesitate to do big investments and take risks?

Because you have something to lose.

Your savings, your job, or what people might say about you.

So you stay there. Easy-easy.

Sad thing is, the easy-easy way brings you nowhere.

But when there is heat, there is ignition, then boom – you shine.

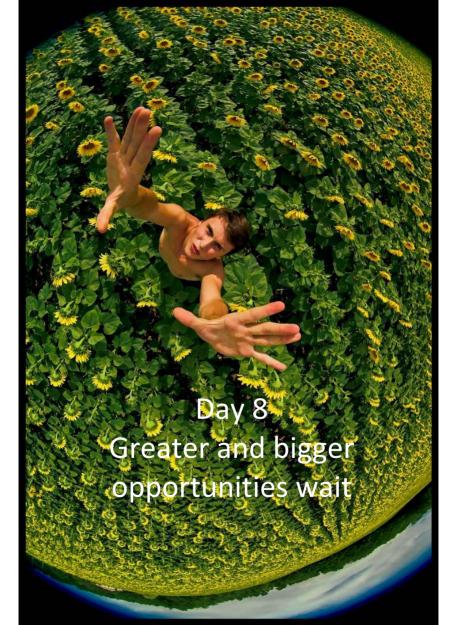
Candles are at its best when it's dark.

And diamonds are made only in extreme pressure.

Live on the edge.

I'm not telling you that this is the only option...

But in this case, surrender is not an option.



For the past few months I have found opportunities at a grasp but I have to let them go because of my job.

This time, I will be diving right into them.

Imagine if the world is like...

If you have a problem then suddenly a solution comes up somewhere.

If you don't have a \$350 dollars and you need that amount 3 days from now on the evening of the second day it pops out!

You need a person with this special rare skills and then suddenly he shows up in the front door.

It's 23 hours before it's the deadliest deadline of your biggest break but to your amazement you were able to finish it.

My friend...

The truth is the world is actually like that.

We're not just used to see it that way.

Opportunities are everywhere. It's an ocean out there.

The world is so generous.

You just have to start "seeking" and then "knocking"



"Ask me what will I do if this is my last day on earth."

"What?"

"Speak in front of thousands of people and share to them how to live their lives as if it is their last day on earth."

This will be short.

Now, it's your turn.

What will you do if it is your last day on earth?

PS.

Keep it simple but clear.

PSS

Think of something other than "Spend time with my family." It's a given. Plus, it's a safe answer.

PSSS

Don't tell me, "work at the office".



If I stay in my company 10 years from now the only people who will remember me are my employees. Say a thousand people. Not bad. But why not 2,000, or 5,000 or maybe 10,000 perhaps. Why not?

How old are you?

How was it the past years?

Try to remember, give me one significant thing that you have done with your life.

Helped a friend.

Shared a blessing.

Charity.

Even the small significant acts.

Isn't it great?

Isn't the feeling so overwhelming?

How about, instead of just doing significant acts, what more could it be if your life is "significance" itself?!

Following a lifelong dream that can make the world a better place!

Ambitious!!

So what?

We are all created to become big, and there's no reason for us not to become big!

Dream big and live big.

If your job is big enough for you, great!

If it isn't, quit!

Make a new one!

This is already overrated but this is the truth....

"Life is short."

Don't just live it like a shadow that passes by, unseen, unfelt, unheard.

You create your life.

You write your story.

You are born more than you what you have ever imagined.



Now, it's your turn....

The 5 Ultimate Factors to Consider Before You Resign

Honestly, I didn't consider these things before I quit my job. So I'm doing you a favor, and saving yourself from blocks that inevitably would pop unexpectedly on as you go on and start living your dreams.

There are a lot of things to really consider too before you quit your job - like finishing your boss' reports due 3 months ago – but I find these 5 to be the essential ones.

You may be experiencing "what if's attack" lately, don't worry, are just normal. They are just a ploy created by your head to trick you and make you back out on your decision.

So here they are:

1. A Meaningful Source of Income

Now, probably you have decided to quit because of a bigger source of income, right?

You're just on the right track.

Why did I say meaningful?

If you have found a meaningless source of income then expect to go bankrupt in a few months. Three months for the hopeful.

How will you know if this source of income is meaningful?

- 1. Positive and Increasing exponential cashflow. Yes, no matter what economic condition there is!
- 2. You can honestly say to yourself, "This source of income will stick with me until the day I die."

 And this can be rooted back to your passion.
- 3. This income is good natured it can bless people.

Have this 3 in that income source and I promise you - it will last abundantly.

2. "What Will They Say About Me?" Syndrome

This one is tough. I really had diverse feedback from different people. Some encouraged greatly, but some also talked negatively about it. The most painful part, they are often the closest to you.

"What will happen to us?"

"What will other people say about us because of your decision?"

"Are you sure?"

I experienced it and hey, it was difficult.

Some won't say it in words but their expressions, and actions cuts your heart. I can't blame them, they have the right to. It was really tough, but this is part of the challenge.

All in all, it would still be on you on how you will respond to what they will say. Besides its your life, not theirs. And just hold on to that deep and grave "emotional why" you quit your job.

3. Culture Shock

Being employed for a long time and jumping to the lifestyle of the unemployed will shock you. At first you will miss your boss!

Two big parts that would be affected on this culture shock is your **WORK** and your **TIME**.

At first I was still in the employee zone, that I was so used to work and work - grab opportunities here and there - until such time that I'd say to myself, "Stop this, I'm working for work sake already!"

And the sad thing is you might end up being unconsciously employed once again - to your own business!

It would really take some time to mastering your time and working smart, because the very key to success in being on your own is to not to work hard but to work smart.

TIP: You won't end up like this if you have found out that one great meaningful source of income.

4. Savings

Obviously, fear will run along the back of your head and the "What if's attack" will visit you once in a while.

So to silence them, having a saving would do a lot of good. Peace of mind, to be exact.

(Did you know that I resigned without any savings?)

5. Super Willpower

Like what I said, I didn't consider all these things before I quit my job. The truth was, and believe me, I really didn't know my fixed income when I would quit my job and be on my own. All I know was, it has a super potential of earning millions but it's all potential.

And yes, I don't have any savings!

I didn't consider too about what they would say, and I was really at hard in adopting to the lifestyle of the self-employed. I have to go through all the negative words – even side comments thrown at me. Then the adaptation period was not easy. But it was my

determination to really push myself to the limits and believe that I'm getting there...almost there.

But ultimately, whenever you would lose track in that rode "less trodden" that you are about to take always return to the very things that made you started your journey.

Stop for a while. Recall the very reasons why you quit your job - look deep into that emotional why's.

Family? Freedom? Proof? Revenge?

Remember, if you have enough "why's" - the "how's" will answer itself.

So make sure, before resigning you're why is **strong enough** that it can stand in no matter what challenge stand on its way.

So I guess, these are the <u>5 Things to Consider Before</u> You Resign.

Yes, it ain't easy but there's no other way.

Like what I always say, "if you'll never try, you'll never know."

And so far, after trying it – it's good that I did.

The 4 Major Income Streams of the Unemployed

To really <u>reach financial freedom</u>, the idea is that you should be working on all the <u>4 Major Income</u> <u>Streams</u> with at least one of them as your forte. Focus on one, but you should also have planted on the three others.

And yes, I am already doing well in all of these <u>4 income streams</u>.

You would be very glad – or some sad – that after all the hardwork you have done for your company, employment, is not included in the 4 major streams. So what are they?

1. Traditional Business

These is the traditional businesses model we have, which involves one of both buying and selling. Manufacturing belongs here, as well as offering of services to clients. Mostly these businesses involve

tangible things. Other kinds of these are rentals, madeto-order, event organizing, and network marketing.

Traditional Businesses come from the simplest form of verbal agreement to the complex of building huge companies. For me, in these businesses come most easy money for me so far. Such as in the services and network marketing.

2. Real Estate

All that has something to do with buying and selling of properties: from lots, to houses, town houses, garages,

How will you earn from these? Rentals, leasing, buying cheap and selling high.

In real estate, each transaction consists of so many factors that could affect how much you will earn or whether you will earn or not, however, if you do earn – cash comes in big chunks.

3. Investments

These involves putting your money somewhere and it magically bears baby money – whether twins or aborted and healthy or not and whether the baby looks like you or your neighbor.

It's all about putting your money in a vehicle – mutual funds, stocks, and bonds – and let the money work and grow for you without doing anything.

Having your money borrowed for a business which will earn a percentage of it is also a type of investments.

4. Internet Marketing

This is the fun part. This is the business where you can use the other 3 streams on it. Internet marketing is about selling a product, a business, a real estate, an event, and an idea.

There are 2 ways to make money from it like availing of the online opportunities to earn. First would be on ads or being an affiliate of a product digital or not. The second way is to use internet marketing as a tool to meet the objectives of traditional businesses, real estate and investments

As of the moment typing these, my stable income comes from the internet marketing, while my other money making machine goes to the businesses I have set-up while the highest traditional business I am working out really well today is my network marketing business. My investments would still bloom after a few years, while I still have a pending list of real estate properties I am trying to connect the seller and buyer.

So that's it. Before even resigning, make sure you have already set-up on at least one of these income streams. I will share to you on how I made money on each of those <u>4 Major Income Streams</u> Then try to hit on the rest and the flow will follow.



No one can serve two masters. Either he will hate the one and love the other, or he will be devoted to the one and despise the other. You cannot serve both God and Money.

"Therefore I tell you, do not worry about your life, what you will eat or drink; or about your body, what you will wear. Is not life more important than food, and the body more important than clothes? Look at the birds of the air; they do not sow or reap or store away in barns, and yet your heavenly Father feeds them.

"Are you not much more valuable than they?"

" Who of you by worrying can add a single hour to his life?"

"And why do you worry about clothes? See how the lilies of the field grow. They do not labor or spin. Yet I tell you that not even Solomon in all his splendor was dressed like one of these. If that is how God clothes the grass of the field, which is here today and tomorrow is

thrown into the fire, will he not much more clothe you, O you of little faith?

So do not worry, saying, 'What shall we eat?' or 'What shall we drink?' or 'What shall we wear?' For the pagans run after all these things, and your heavenly Father knows that you need them.

But seek first his kingdom and his righteousness, and all these things will be given to you as well. Therefore do not worry about tomorrow, for tomorrow will worry about itself. Each day has enough trouble of its own.

Matthew 6:24-34

Join me in my journey of touching 10,000 Lives before I reach 30.

This is my story.

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An Excellence Blueprint for Life! Career, Relationships, Business, Leadership, and Wealth

See you at the top!